



J. Kevin Gray

Principal

Dallas

214-292-4080

kgray@fr.com

Overview

Kevin Gray's practice encompasses all aspects of intellectual property law, with an emphasis on complex transactions and licensing of IP and other proprietary rights. He is the national chair of the firm's IP licensing, transactions, and agreements practice.

Kevin routinely handles more than 100 types of intellectual property licensing and technology agreements for organizations ranging from startups to technology transfer offices to multinational corporations. A representative list of such agreements and transactions may be [found here](#).

Named by Intellectual Asset Management as one of the Top 250 IP Strategists and Licensing Attorneys in the world, Kevin focuses particularly on designing and implementing IP-based monetization and enforcement strategies and provides subject matter expertise in disputes, including litigation cases. Kevin's work spans a broad field of technological and scientific disciplines, and his clients range from solo inventors to universities to Fortune 100 entities.

Experience

Drafted and assisted leading provider of proprietary specialty food product (client) in negotiation of Co-Manufacturing Agreement with significant downstream and fermentation processor.

Drafted and negotiated Collaboration and Technology License Agreement between a global provider of innovative pharmaceutical products and solutions (client) and a start-up in clinical therapeutics.

Drafted and assisted in the negotiation of an Artist Agreement under which a larger retail company (client) engaged a famous artist to create and restore some artwork for the client's headquarters.

Drafted and negotiated a Restated and Amended Exclusive License Agreement between a biotech company (client) and a major university in connection with a billion dollar/year emerging technology co-developed by the parties.

Drafted and negotiated a Joint Development Agreement between a global provider of security services (client) and a global technology company under which the parties will collaborate on a first-of-its-kind marriage of technology.

Drafted a Software Subscription Service (SaaS) Agreement template for the provider of pioneering electronic health record software (client) and related services for use with dozens of licensees.

Drafted and negotiated a Data Transmission and Access Agreement under which a provider of insurance rating services (client) will share data with a global financial services firm to improve related services to client's customers.

Drafted a Software License Agreement between a non-profit organization (client) and a for-profit application development company under which client's collaborative software platform (matching solo service providers with paying customers) will be available through a mobile app.

Drafted and negotiated a License, Development, and Commercialization Agreement between a biotech start-up (client) and a leading global pharmaceutical company for the client's technology to be used in animal health pharmaceutical and diagnostic products.

Designed and drafted Intra-Company Assignments and Licenses to assist a web-based services client in the worldwide protection and licensing of its IP.

Recognitions & awards

Best Lawyers in America

Best Lawyers 2024-2025

IAM Patent 1000

IAM 2012-2024

Life Sciences Star

LMG Life Sciences 2022-2024

Patent Strategy Attorney of the Year - South

LMG Life Sciences 2023

Finalist for Patent Strategy Attorney of the Year – South

LMG Life Sciences 2022

Best Lawyers in Dallas

D Magazine 2003, 2007, 2009, 2011, and 2015

Texas Super Lawyers

Texas Monthly 2003-2014

Top 3000 Leading Lawyers

Lawdragon 2010

IAM 250

IAM 2010

AV Preeminent Lawyer

Martindale-Hubbell

Testimonials

"We are a large company and engage many law firms that handle IP matters. If I have a transaction that requires top expertise, I send it to Kevin Gray." — Client Testimonial, 2023 *Chambers & Partners USA*

"Kevin Gray is very skilled and fast to deliver." — Client Testimonial, 2022 *Chambers & Partners USA*

"He's probably the smartest licensing expert I've ever had the pleasure of working with." — Client Testimonial, 2022 *Chambers & Partners USA*

Professional associations

Licensing Executive Society

American Intellectual Property Law Association (Past Chair, Cyberspace Committee on Domain Name Disputes and ICANN's Uniform Domain Name Dispute Resolution Policy)

Dallas Bar Association

Texas Bar Association (Intellectual Property Section)

American Bar Association (Intellectual Property Section)

International Trademark Association (Past Member - Classification Subcommittee of the INTA Trademark Office Practices Committee)

Insights

IP Law Essentials | October 15, 2020

Antitrust Issues with "No-Poaching" Agreements

IP Law Essentials | May 11, 2020

Bankruptcy and COVID-19: Issues for Licensees

News

News | September 23, 2024

Fish & Richardson Receives Top Rankings From *LMG Life Sciences*, 14 Attorneys Named 2024 "Life Sciences Stars"

News | August 15, 2024

101 Fish Attorneys Included in the 2025 Edition of *The Best Lawyers in America*

News | July 30, 2024

Fish & Richardson Featured in Eight Categories of the *LMG Life Sciences* Awards 2024 Shortlist

News | June 11, 2024

Fish & Richardson Receives Top Rankings in 2024 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | September 25, 2023

Fish & Richardson Receives Top Rankings from *LMG Life Sciences*, 14 Principals Named 2023 "Life Sciences Stars"

News | September 8, 2023

Three Fish & Richardson Principals Honored in 2023 *LMG Life Sciences* Awards

News | August 17, 2023

101 Fish Attorneys Included in the 2024 Edition of *The Best Lawyers in America*

News | July 27, 2023

Fish & Richardson Featured in 11 Categories of the *LMG Life Sciences* Awards 2023 Shortlist

News | June 27, 2023

Fish & Richardson Receives Top Rankings in 2023 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | March 13, 2023

Fish & Richardson Names Joshua A. Griswold as Managing Principal of Dallas Office

News | September 29, 2022

LMG Life Sciences Awards Top Rankings to Fish & Richardson; 16 Principals Named 2022 "Life Sciences Stars"

News | September 8, 2022

Fish & Richardson Receives Top Rankings in 2022 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | July 21, 2022

Fish & Richardson Featured in Nine Categories of the *LMG Life Sciences* Awards 2022 Shortlists

News | July 7, 2021

Fish & Richardson Receives Top Rankings in 2021 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | August 12, 2020

Fish & Richardson Receives Top "Gold" Ranking from *IAM Patent 1000* for National Litigation Practice; National Rankings in the Plaintiff Firm and Prosecution...

News | June 20, 2019

Fish & Richardson Receives Top "Gold" Ranking from *IAM Patent 1000* for National Patent Litigation Practice

News | June 14, 2018

Fish Receives Top "Gold" Ranking from *IAM Patent 1000* for National Patent Litigation Practice

News | July 24, 2017

Fish & Richardson Receives Top "Gold" Ranking from *IAM Patent 1000* for National Patent Litigation Practice

News | June 29, 2016

Fish Receives Top Tier 1 National Rankings in Patent Prosecution and Patent Litigation from *The Legal 500*

News | June 15, 2016

Fish & Richardson Named to *IAMPatent 1000* for National Patent Litigation and Prosecution Practices

News | April 23, 2015

Two Attorneys from Fish & Richardson Named Dallas' Best by D Magazine

Media Coverage | September 9, 2014

Fish & Richardson Teams Up with Sabre to Combat Human Trafficking

Texas Lawbook

News | June 4, 2010

Fish's Kevin Gray Named One of the World's Top Patent and Licensing Attorneys

Services

Patent Prosecution

Domain Names & Internet

Litigation

Patent

IP Licensing, Transactions & Agreements

Trademark & Copyright Counseling & Prosecution

TTAB Oppositions & Cancellations

Strategic Counseling, Registration & Opinions

Industries

Software & Internet

Medical Devices

Life Sciences

Admissions

U.S. Patent and Trademark Office (1993)

Texas (1991)

U.S. District Court for the Northern District of Texas

Education

J.D. *cum laude*, Oklahoma City University School of Law (1991)

B.S., Medical Microbiology, University of Oklahoma (1985)