



## Joseph W. Bartlett

### Practice Areas

Corporate Finance  
Corporate and Securities  
Emerging Growth Companies

### Education

Harvard College A.B. 1955  
Stanford Law School L.L.B. 1960  
President, *Stanford Law Review*

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### Professional experience

Joseph W. Bartlett is Of Counsel in the New York office of Fish & Richardson P.C. He is a member of the Corporate and Securities group with practice emphasizing alternative investments, venture capital, emerging companies, initial public offerings, corporate restructurings, private equity finance, and buyouts.



Atlanta

Austin

Boston

Dallas

Delaware

New York

San Diego

Silicon Valley

Twin Cities

Washington, D.C.

Mr. Bartlett has acted as counsel to, director of, and shareholder in, a number of development stage companies during 40-year career in the venture capital business. He has been director of, among others, Advanced Telecommunications Corp.; GMIS, Inc.; Shawmut Bank N.A.; the Shawmut Corporation; the Harbor National Bank; and the Northeast Federal Savings and Loan Association. Mr. Bartlett has also served as trustee of a series of public mutual funds, chair of a public REIT, and as counsel to asset managers throughout his career, including the managers of public and private equity funds. He has been a limited partner in a number of pooled investment vehicles, including Bain Capital and Needham Emerging Growth Partners.

### Federal government

Law Clerk, Chief Justice Earl Warren, United States Supreme Court (1960 term); Undersecretary (promoted from General Counsel), United States Department of Commerce, 1967-1968; Chairman, Health, Education & Welfare Task Force on Universal Social Security Coverage, 1979. Former President of the Boston Bar Association

### Corporate governance

Counsel to Director Defendant in Re WorldCom multiple litigation; Chair, Legal Committee, Montefiore Medical Center; Chair, Compliance Committee, Montefiore Medical Center; Frequent Expert Witness (four current assignments); Chair, Audit Committee, Simon World Wide, Inc.; Faculty Member: Johnson School of Business, Cornell.

Former positions held: Frequent Counsel to Special Committees of Independent Directors, most recently in Fab Industries, Inc. and All City Insurance; Court-appointed Trustee in Bankruptcy (Charles Brennick); Counsel to the Trustees, DBL (Drexel Burnham Lambert) Liquidating Trust; Member of the Committee of

Independent Directors, Semele Group (Going Private Transaction); former President of Boston Bar Association, former Chair of Grievance Committee; former General Counsel of U.S. Department of Commerce; former Chief of the Department of Commerce Foreign Direct Investment Controls; former General Counsel Massachusetts Commissioner of Administration; Special (Outside) Counsel: Boston Redevelopment Authority; former Chairman of the Board, National Realty Investors (Public REIT); former Board and Trust Committee, Shawmut Bank N.A.; former Senior Professional Fellow, NYU Center for Law and Business; former faculty member of NYU Law School and Stanford Law School.

#### **Selected publications**

Joseph Bartlett and Ross P. Barrett, *Compensation Structures for Venture Backed Companies - How to Structure Compensation, Stock Options, Retirement, Debt & Bonus Plans for Management and Employees*, Aspatore (2004).

*Advanced Private Equity Term Sheets and Series A Documents* (American Lawyer Media, Law Journal Press, November 2003), edited by Joseph W. Bartlett, Ross Barrett and Michael Butler.

*Raising Capital For Dummies*, (Hungry Minds, 2002).

*Fundamentals of Venture Capital*, (Madison, December 1999).

*Equity Finance: Venture Capital, Buyouts, Restructurings and Reorganizations*, (Aspen, 1995, Supps. 1996- 2003).

*Corporate Restructurings: Reorganizations and Buyouts*, (Wiley, May 1991, Supp. 1992, 1993).

*Venture Capital: Law, Business Strategies, and Investment Planning*, (Wiley, 1988, Supps. 1989- 1994).

*The Law Business: A Tired Monopoly* (Rothman, 1982).

#### **Bar admissions**

Admitted to the bar in New York, Massachusetts, and Washington, DC.

#### **Additional information**

Courtesy Professor, Johnson School of Business, Cornell University. Founder & Chairman, VC Experts.com, Inc. Editor-in-Chief, *The Encyclopedia of Private Equity and Venture Capital*. Member, Council on Foreign Relations, and Board of Trustees and Executive Committee of Montefiore Medical Center. Co-Chair, Children's Hospital at Montefiore. Director, Simon Worldwide, Inc.; Senior Professional Fellow, NYU Center for Law and Business; Life Fellow, American Bar Foundation; Member, American Law Institute; Member, Policy Committee, Community Development Venture Capital Alliance.